

VILLAGE OF GLENCOE
GOLF ADVISORY COMMITTEE

June 20, 2011

7:00 p.m.

Glencoe Golf Club
621 Westley Rd.,
Glencoe, IL, 60022

A G E N D A

The Village of Glencoe is subject to the requirements of the Americans with Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or please contact the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.

1. CALL TO ORDER AND ROLL CALL

Joe Keefe, Chairman
Rand Diamond
Paul Grant
Hilary Lee
Mitch Melamed
John Nesbitt
Ellen Van Wart

2. APPROVAL OF MAY 2011 MEETING MINUTES

3. PUBLIC COMMENT TIME

4. MANAGER'S MONTHLY REPORT

- MAY 2011 SUMMARY REPORT
- MISSION STATEMENT REVIEW

5. OTHER BUSINESS

6. ADJOURNMENT

VILLAGE OF GLENCOE
GOLF ADVISORY COMMITTEE

Meeting Minutes
May 16, 2011

1. CALL TO ORDER AND ROLL CALL

The Golf Course Advisory Committee was called to order at 7:00 p.m. at the Village of Glencoe. The following members were present:

Joe Keefe, Vice Chairman
Rand Diamond
Paul Grant
Hilary Lee
Mitch Melamed
John Nesbitt
Ellen Van Wart

2. APPROVAL OF THE APRIL 2011 MEETING MINUTES

The April 2011 Golf Advisory Committee meeting minutes were approved as written.

3. PUBLIC COMMENT TIME

There was no public comment.

4. MANAGERS MONTHLY REPORT

- Stella reviewed the April financial report.
- The weather in April was horrible with 15 days of rain and 8 wash out days.
- The poor weather resulted in revenues coming up short of budget. Payroll and expense savings allowed the club to achieve budgeted net operating income.
- It was suggested that a Scottish event is planned for next spring season to generate play during the cool and wet weather.
- It was reported that Green To Tee is up to date with their payments. The club will be considering proposals for future business with GTT at the end of June.
- It was recommended that a discussion take place with GTT on the use of the range. They must adhere to the policy of using only half of the range.
- Joe Keefe informed the committee that he would have a discussion with the Village Board regarding netting on the range.
- The mission statement was reviewed. Several suggestions were made and it will be presented again for approval at the June meeting.
- Joe Keefe reviewed the agenda procedures and reminded the committee that you may only take action on items that are listed on the agenda.
- A question was raised asking if the state has jurisdiction over advisory board meetings. Joe Keefe answered that the meetings are subject to the states regulations and also to the open meetings act.
- Joe Keefe distributed a 'Draft Survey of Needs and Direction'. It was recommended that the survey use a ranking format versus a narrative format. Joe will return to the committee with an updated survey at a future meeting.
- It was confirmed that the last meeting of committee members Rand Diamond, Paul Grant and Hilary Lee will be in June.

- Joe Keefe asked the committee to recommend any residents that may be interested in serving on the Golf Advisory Committee.
- It was suggested that the committee go on line to local review sites and insert their personal comments to try to push old information off of the site.
- A discussion took place regarding lengthening the 11th hole by putting the tee box closer to the 18th hole tee box.
- It was recommended that a master plan for the golf club be included in future capital plans.

5. NEXT MEETING OF THE GOLF ADVISORY COMMITTEE

- The next meeting of the Golf Advisory Committee was scheduled for Monday June 20, 2011 at the Glencoe Golf Club.

6. ADJOURNMENT

- There being no further business for discussion, the meeting was adjourned at 8:10 p.m.



Glencoe Golf Club

To: Golf Advisory Board
From: Stella Nanos, General Manager
Date: June 10, 2011
Subject: May 2011 Monthly Report

Financial Overview: May's weather was the wettest in Chicago weather history. Two major storms dropped 7 inches of rain in a seven day span. Carts were not allowed on the course 11 days out of the month and 6 days were a complete washout. In addition to the rain we had 10 days with high temperatures in the 50's. Total revenues were \$172,665 vs. a budget of \$219,795.

	2011 Actual	2010 Actual
May Rounds	3,277	4,199
Average Rate	\$35.39	\$37.78
FYTD Rounds	4,628	6,872

Departmental Overview:

Golf Shop: Green fee revenue was \$122,600 vs. a budget of \$160,900.

Merchandise: Merchandise sales totaled \$5,496 vs. a budget of \$7,100.

Driving Range: The driving range revenue was \$5,095 vs. a budget of \$6,500.

Rentals: Pull cart rentals totaled \$2,094 vs. a budget of \$2,300; electric carts totaled \$17,890 vs. a budget of \$27,000.

Food & Beverage: The lease payment of \$4,400 was received.

Golf Course:

- The two major storms during the month caused extensive runoff damage throughout the course. All of the bunkers and cart paths had to be repaired following each storm event.
- Massive clean up took place to remove excessive tree limbs and debris that washed onto the golf course from the forest north of the golf course property line.

- Mowing of the course was not possible the majority of the month due to wet conditions. Much of the work performed by seasonal staff was on capital projects.
- The range tee expansion project construction was completed. The area is scheduled for sod the first week in June.
- All of the greens were aerated using ¼ inch tines. The majority of the tees were also core aerated with 3/8 inch tines.
- The annual flower bed planting was delayed due to the inclement weather. All of the beds will be planted by the first week of June.

2011 Weather: The high temperature for the month was 90 degrees and the low was 37 degrees. The average high for the month is 67 degrees and the average low is 47 degrees. Total precipitation was 8.65 inches against an average of 3.59 inches.

2010 Weather: The high temperature for the month was 90 degrees and the low was 35 degrees. The average high was 67 degrees and the average low was 47. Total precipitation was 7.1 inches against an average of 3.59.

Marketing Notes:

- Members of the Glencoe Golf Club staff were pictured on the cover of the Glencoe Chamber of Commerce Community Guide.
- An ad was placed in the Glencoe Chamber of Commerce Community Guide.
- An article ran in the Golf Chicago magazine announcing the golf club's Audubon Cooperative Sanctuary designation.
- A promotion was distributed on Memorial Day inviting golfers to return to the club at a later date for reduced rates.
- An ad was placed in the Korean Golf Guide promoting the golf facility.
- We continue to utilize Google boost to create a premium listing under the google search engine.
- A premium listing is running monthly in the Golf Chicago magazine directory.
- Twitter and Facebook profiles have been updated with course news.

Miscellaneous:

- All of the golf course property drains to the pond south of the 17th hole. The heavy rains made the maintenance of the outflow pipe, located in the southeast corner of the pond, crucial to the drainage of the entire golf course. The Chicago Botanic Garden is responsible for keeping this drain clear of debris. During the heavy rainfall we discovered that a more frequent cleaning of this drain was necessary. It is my recommendation that the maintenance of this outflow pipe become a shared task of both the CBG and the golf course staff to ensure the water is leaving the property as quickly as possible.
- The Clubhouse Task Force has chosen three firms to present their proposals for the clubhouse feasibility study. Interviews have been scheduled for June 23rd.
- The putting green construction and seeding was completed May 16th. Unfortunately heavy rains washed away the majority of the seedlings forcing us to reseed the green following the storm. This will push back the opening of the putting green to the end of August.
- The practice bunker has been expanded and is open for play.

Sincerely,

Stella Nanos
General Manager
Glencoe Golf Club

GLENCOE GOLF CLUB
MONTHLY FINANCIAL REPORT

May 2011

Glencoe Golf Club												
INCOME STATEMENT												
Summary of All Units												
For the Month Ending May 31, 2011												
	This Period Actual	This Period Budget	+/- Budget	This Period Last Year	+/- Last Year	Year To Date Actual	Year To Date Budget	+/- Budget	Year To Date Last Year	+/- Last Year	Annual Budget	
REVENUE												
GREENS FEES	122,600	160,900	(38,300)	161,850	(39,250)	167,526	213,202	(45,676)	241,187	(73,661)	1,051,858	
LEASES	12,733	12,400	333	8,333	4,400	29,399	28,400	999	30,496	(1,097)	86,000	
MERCHANDISE	5,496	7,100	(1,604)	7,190	(1,694)	9,451	10,650	(1,199)	12,175	(2,724)	49,250	
OTHER	6,991	5,895	1,096	12,831	(5,840)	18,951	14,890	4,061	33,251	(14,300)	40,225	
OUTINGS	1,860	-	1,860	2,325	(465)	1,860	-	1,860	2,325	(465)	20,780	
POWER CARTS	17,890	27,000	(9,110)	29,854	(11,964)	22,367	35,500	(13,133)	44,854	(22,487)	223,000	
RANGE	5,095	6,500	(1,405)	6,188	(1,093)	7,711	9,500	(1,789)	10,863	(3,152)	41,000	
TOTAL	172,665	219,795	(47,130)	228,571	(55,906)	257,265	312,142	(54,877)	375,151	(117,886)	1,512,113	
EXPENSES												
C&G PAYROLL	40,312	51,579	(11,267)	42,857	(2,545)	110,033	129,282	(19,249)	122,449	(12,416)	494,042	
CHEM/FERTILIZER	11,630	12,000	(370)	9,610	2,020	24,171	15,000	9,171	17,911	6,260	70,000	
COGS	3,525	4,615	(1,090)	4,982	(1,457)	6,508	6,922	(414)	8,154	(1,646)	32,013	
COMMUNICATIONS	1,526	1,200	326	938	588	3,227	3,400	(173)	3,449	(222)	14,200	
CREDIT CARD FEES	2,384	2,819	(435)	2,819	(435)	3,248	4,692	(1,444)	4,694	(1,446)	24,200	
DEPRECIATION - EST.	-	-	-	-	-	-	-	-	-	-	52,000	
EQUIPMENT R&M	884	1,850	(966)	856	28	3,443	6,350	(2,907)	4,736	(1,293)	25,500	
GASOLINE	-	2,149	(2,149)	2,149	(2,149)	552	4,616	(4,064)	4,616	(4,064)	14,911	
LIABILITY INSURANCE	1,529	1,529	-	1,875	(346)	4,588	4,588	-	5,624	(1,036)	19,353	
MAINTENANCE SUPPLIES	1,757	2,687	(930)	1,967	(210)	5,705	7,324	(1,619)	6,068	(363)	28,432	
MANAGEMENT FEE	5,055	5,055	-	5,000	55	15,165	15,165	-	15,000	165	60,660	
MARKETING	1,209	5,100	(3,891)	2,625	(1,416)	2,098	9,600	(7,502)	5,803	(3,705)	26,000	
OTHER	4,891	5,749	(858)	7,622	(2,731)	13,259	16,485	(3,226)	25,195	(11,936)	52,290	
POWER CART LEASE	-	3,678	(3,678)	-	-	3,678	7,356	(3,678)	3,678	-	22,068	
RANGE	-	3,300	(3,300)	-	-	3,358	3,300	58	3,130	228	3,500	
SHOP PAYROLL	29,591	34,266	(4,675)	31,275	(1,684)	77,918	90,608	(12,690)	80,758	(2,840)	369,145	
UTILITIES	2,430	4,200	(1,770)	560	1,870	8,518	14,500	(5,982)	10,144	(1,626)	63,300	
WATER-SEWER-GARBAGE	-	180	(180)	447	(447)	-	180	(180)	886	(886)	35,524	
TOTAL	106,723	141,956	(35,233)	115,582	(8,859)	285,469	339,368	(53,899)	322,295	(36,826)	1,407,138	
OPERATING INCOME (LOSS)	65,942	77,839	(11,897)	112,989	(28,204)	(28,204)	(27,226)	52,856	52,856	104,975		
INTEREST	549	713	(164)	934	(385)	1,359	1,859	(500)	1,668	(309)	8,411	
INTEREST EXPENSE	-	-	-	-	-	-	-	-	-	-	(16,000)	
TOTAL	549	713	(164)	934	(385)	1,359	1,859	(500)	1,668	(309)	(7,589)	
CHANGE IN NET ASSETS	66,491	78,552	(12,061)	113,923	(26,845)	(26,845)	(25,367)	54,524	54,524	97,386		
DAYS OF OPERATION	20,00	31,00	(11,00)	29,00	(9,00)	53,00	75,00	(22,00)	72,00	(19,00)	238,00	
ROUNDS	3,277	4,094	(817)	4,199	(922)	4,628	5,615	(987)	6,872	(2,244)	29,411	
AVERAGE GF PER ROUND	37.41	39.30	(1.89)	38.54	(1.13)	36.20	37.97	(1.77)	35.10	1.10	35.76	

ROUNDS PLAYED

	CURRENT YEAR (2012)			CURRENT YEAR (2011)			CURRENT YEAR (2009)			CURRENT YEAR (2008)		
	Period	Ytd	Budget	Period	Ytd	Budget	Period	Ytd	Budget	Period	Ytd	Budget
March	163	163	205	305	145	105	340	340	105	23	23	345
April	1,188	1,351	1,521	2,368	1,262	1,407	1,218	1,558	1,192	1,276	1,299	1,155
May	3,277	4,628	4,094	4,199	4,132	5,539	4,282	5,840	4,064	3,774	5,073	4,174
June		4,628	5,439	5,266	5,372	10,911	4,823	10,663	5,700	11,061	10,616	11,495
July		4,628	6,655	6,568	6,475	17,386	6,727	17,390	6,385	17,446	17,019	17,828
August		4,628	6,007	6,154	24,860	6,001	23,387	6,234	23,624	6,066	23,512	6,013
September		4,628	4,555	4,300	29,160	4,238	27,625	5,332	28,956	3,812	27,324	4,004
October		4,628	2,271	3,000	32,160	1,786	29,411	1,811	30,767	1,690	29,014	1,395
November		4,628	70	894	33,054	-	29,411	1,204	31,971	-	29,014	30,390
December		4,628	-	-	33,054	-	29,411	28	31,999	-	29,014	-
January		4,628	-	-	33,054	-	29,411	-	31,999	-	29,014	-
February			-	-	33,054	-	29,411	-	31,999	-	29,014	-

DAYS OF OPERATION

	CURRENT YEAR (2012)			CURRENT YEAR (2011)			CURRENT YEAR (2010)			CURRENT YEAR (2009)		
	Period	Ytd	Budget	Period	Ytd	Budget	Period	Ytd	Budget	Period	Ytd	Budget
March	11	11	14	14	14	14	15	15	14	3	3	31
April	22	33	30	29	43	30	18	33	30	29	32	30
May	20	53	31	29	72	31	28	61	31	26	58	31
June	-	53	30	26	98	30	27	88	30	30	88	30
July	-	53	31	30	128	31	119	119	31	28	116	31
August	-	53	31	29	157	31	29	148	31	31	147	31
September	-	53	30	29.5	187	30	30	178	30	30	177	30
October	-	53	31	31	218	31	23	201	31	228	207	31
November	-	53	10	26	244	-	28	229	-	19	226	-
December	-	53	-	-	244	-	2	231	-	-	226	-
January	-	53	-	-	244	-	-	231	-	-	226	-
February	-	53	-	-	244	-	-	231	-	-	226	-

ROUNDS PER DAY OF BUDGETED OPERATION

	CURRENT YEAR (2012)		PRIOR YEAR (2011)		PRIOR YEAR (2010)		PRIOR YEAR (2009)	
	Actual	Variance	Actual	Variance	Actual	Variance	Actual	Variance
March	12	15	11	8	17	1	11	-10
April	40	44	37	40	1	43	39	4
May	106	132	2	138	7	122	135	-13
June	0	181	-4	161	-29	185	194	-9
July	0	215	3	217	11	207	204	2
August	0	194	5	201	196	202	194	8
September	0	152	2	178	127	130	133	-3
October	0	73	39	58	4	81	45	36
November	0	0	0	0	0	0	0	0
December	N/A	0	N/A	N/A	N/A	N/A	N/A	N/A
January	N/A	0	N/A	N/A	N/A	N/A	N/A	N/A
February	N/A	0	N/A	N/A	N/A	N/A	N/A	N/A

Source: Golf Records

Revenue Summary & Detail

**Glencoe Golf Club
Monthly Revenue Activity Summary**

activity key acct title	May 2011 Activity				Year-To-Date Activity (FY 2012)							
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
GREENS FEES	122,600	160,900	-38,300	161,850	-39,250		167,526	213,202	-45,676	241,187	-73,661	1,051,858
INTEREST	549	713	-164	934	-384		1,359	1,859	-500	1,668	-309	8,411
LEASES	12,733	12,400	333	8,333	4,400		29,399	28,400	999	30,496	-1,097	86,000
MERCHANDISE	5,496	7,100	-1,604	7,190	-1,694		9,451	10,650	-1,199	12,175	-2,724	49,250
OTHER	6,991	5,895	1,096	12,831	-5,840		18,951	14,890	4,061	33,251	-14,300	40,225
OUTINGS	1,860	0	1,860	2,325	-465		1,860	0	1,860	2,325	-465	20,780
POWER CARTS	17,890	27,000	-9,110	29,854	-11,964		22,367	35,500	-13,133	44,854	-22,487	223,000
RANGE	5,095	6,500	-1,405	6,188	-1,093		7,711	9,500	-1,789	10,863	-3,152	41,000

Glencoe Golf Club
Monthly Revenue Activity Detail

activity key acct title	May 2011 Activity						Year-To-Date Activity (FY 2012)					
	This Period		\$ of Period		This Period		\$ of YTD		YTD Last		Annual	
	Actual	Budget	Budget	\$ of Period	Last Year	Last Year	Actual	Budget	Year	Year	Year	Budget
<u>GREENS FEES</u>												
60-166-600-32480 SENIOR MEMBERSHIPS	6,470	5,100	1,370	5,525	945	10,420	10,200	220	12,707	-2,287	16,400	16,400
60-166-600-32482 JUNIOR MEMBERSHIPS	2,000	696	1,304	0	2,000	2,000	1,043	957	0	2,000	10,000	10,000
60-166-600-32485 GREEN FEES - WEEK DAYS	45,468	56,420	-10,952	51,231	-5,763	58,731	80,405	-21,674	102,930	-44,199	480,888	480,888
60-166-600-32490 GREEN FEES - WEEKENDS	30,995	58,895	-27,900	57,577	-26,582	58,708	81,765	-23,057	78,033	-19,325	355,570	355,570
60-166-600-32495 PERM TIMES & FEES	37,667	39,789	-2,122	47,517	-9,850	37,667	39,789	-2,122	47,517	-9,850	189,000	189,000
GREENS FEES	122,600	160,900	-38,300	161,850	-39,250	167,526	213,202	-45,676	241,187	-73,661	1,051,858	1,051,858
<u>INTEREST</u>												
60-166-600-32805 INTEREST ON INVESTMENTS	87	400	-313	289	-202	306	920	-614	894	-588	4,655	4,655
60-166-600-32810 IMET EARNINGS	462	313	149	645	-183	1,054	939	115	774	280	3,756	3,756
INTEREST	549	713	-164	934	-384	1,359	1,859	-500	1,668	-309	8,411	8,411
<u>LEASES</u>												
60-166-600-32920 FOOD SERVICE FEE	4,400	4,400	0	0	4,400	4,400	4,400	0	0	4,400	22,000	22,000
60-166-600-32925 FACILITY USE FEE	8,333	8,000	333	8,333	0	24,999	24,000	999	30,496	-5,497	64,000	64,000
LEASES	12,733	12,400	333	8,333	4,400	29,399	28,400	999	30,496	-1,097	86,000	86,000
<u>MERCHANDISE</u>												
60-166-600-32705 FOOD SALES	2	0	2	0	2	56	100	-44	65	-9	250	250
60-166-600-32710 GOLF BALLS	1,748	2,400	-652	2,715	-967	2,831	3,600	-769	4,199	-1,368	17,500	17,500
60-166-600-32715 CLOTHING	1,137	1,000	137	1,126	11	1,866	1,700	166	2,411	-545	6,500	6,500
60-166-600-32720 MERCHANDISE	2,610	3,700	-1,090	3,349	-739	4,622	5,250	-628	5,394	-772	25,000	25,000
60-166-600-32730 NON ALCH DRINK SALES	0	0	0	0	0	77	0	77	107	-30	0	0
MERCHANDISE	5,496	7,100	-1,604	7,190	-1,694	9,451	10,650	-1,199	12,175	-2,724	49,250	49,250
<u>OTHER</u>												
60-166-600-32500 ANNUAL LOCKER RENTAL	400	150	250	200	200	400	300	100	300	100	300	300
60-166-600-32510 PULL CART RENTAL	2,094	2,300	-206	2,532	-438	3,298	3,150	148	4,296	-998	15,000	15,000
60-166-600-32520 CDGA REVENUE	200	320	-120	320	-120	2,400	2,640	-240	2,560	-160	2,800	2,800
60-166-600-32525 LEAGUE FEES	160	250	-90	640	-480	3,600	3,200	400	3,780	-180	3,300	3,300
60-166-600-32530 RENTAL CLUBS	162	300	-138	378	-216	234	500	-266	577	-343	2,325	2,325
60-166-600-32927 GOLF PRO LESSONS	45	75	-30	1,075	-1,030	245	100	145	2,545	-2,300	500	500
60-166-600-32960 MISC. REIMBURSEMENT	0	0	0	0	0	0	0	0	2,478	-2,478	11,000	11,000

Revenue List

6/8/2011

Glencoe Golf Club
Monthly Revenue Activity Detail

activity key acct	title	May 2011 Activity				Year-To-Date Activity (FY 2012)								
		This Period		\$ of Period		This Period		\$ of Period		YTD Actual	YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
		Actual	Budget	Budget		Last Year	Last Year	Budget	Budget					
60-166-600-32995	SUNDRY	2,180	0	2,180	7,686	-5,506	4,524	0	4,524	16,715	-12,191	0	0	
60-166-600-35110	SALE OF ASSETS	1,750	2,500	-750	0	1,750	4,250	5,000	-750	0	4,250	5,000	5,000	
OTHER		6,991	5,895	1,096	12,831	-5,840	18,951	14,890	4,061	33,251	-14,300	40,225	40,225	
OUTINGS														
60-166-600-32475	GOLF OUTING REVENUE	1,860	0	1,860	2,325	-465	1,860	0	1,860	2,325	-465	20,780	20,780	
OUTINGS		1,860	0	1,860	2,325	-465	1,860	0	1,860	2,325	-465	20,780	20,780	
POWER CARTS														
60-166-600-32505	ELECTRIC CART RENTAL	17,890	27,000	-9,110	29,854	-11,964	22,367	35,500	-13,133	44,854	-22,487	223,000	223,000	
POWER CARTS		17,890	27,000	-9,110	29,854	-11,964	22,367	35,500	-13,133	44,854	-22,487	223,000	223,000	
RANGE														
60-166-600-32515	PRACTICE RANGE REVENUES	5,095	6,500	-1,405	6,188	-1,093	7,711	9,500	-1,789	10,863	-3,152	41,000	41,000	
RANGE		5,095	6,500	-1,405	6,188	-1,093	7,711	9,500	-1,789	10,863	-3,152	41,000	41,000	

Expenditure Report
Summary Report by Type
Expenditure Detail

Glencoe Golf Club Monthly Expenditure Activity Summary

activity sub_1 key acct	sub1_title title	May 2011 Period Activity				Year-To-Date Activity (FY 2012)						
		This Period		\$ of Period		YTD		\$ of YTD				
		Actual	Budget	Budget	Last Year	Actual	Budget	Budget	Year			
C&G PAYROLL		40,312	51,579	-11,267	42,857	-2,546	110,033	129,282	-19,249	122,449	-12,416	494,042
CAPITAL		66,240	107,849	-41,609	30,637	35,604	185,225	227,046	-41,820	161,382	23,843	363,952
CHEM/FERTILIZER		11,630	12,000	-370	9,610	2,019	24,171	15,000	9,171	17,911	6,260	70,000
COGS		3,525	4,615	-1,090	4,982	-1,457	6,508	6,922	-414	8,154	-1,646	32,013
COMMUNICATIONS		1,526	1,200	326	938	588	3,227	3,400	-173	3,449	-222	14,200
CREDIT CARD FEES		2,384	2,819	-435	2,819	-435	3,248	4,692	-1,444	4,694	-1,445	24,200
DEPRECIATION		0	0	0	0	0	0	0	0	0	0	52,000
EQUIPMENT R&M		884	1,850	-966	856	27	3,443	6,350	-2,907	4,736	-1,293	25,500
GASOLINE		0	2,149	-2,149	2,149	-2,149	552	4,616	-4,064	4,616	-4,065	14,911
INTEREST EXPENSE		0	0	0	0	0	0	0	0	0	0	16,000
LIABILITY INSURANCE		1,529	1,529	0	1,875	-345	4,588	4,588	0	5,624	-1,036	19,353
MAINTENANCE SUPPLIES		1,757	2,687	-930	1,967	-210	5,705	7,324	-1,619	6,068	-363	28,432
MANAGEMENT FEE		5,055	5,055	0	5,000	55	15,165	15,165	0	15,000	165	60,660
MARKETING		1,209	5,100	-3,891	2,625	-1,417	2,098	9,600	-7,502	5,803	-3,706	26,000
OTHER		4,891	5,749	-858	7,622	-2,731	13,259	16,485	-3,226	25,195	-11,935	52,290
POWER CART LEASE		0	3,678	-3,678	0	0	3,678	7,356	-3,678	3,678	0	22,068
RANGE		0	3,300	-3,300	0	0	3,358	3,300	58	3,130	228	3,500
SHOP PAYROLL		29,591	34,266	-4,675	31,275	-1,684	77,918	90,608	-12,690	80,758	-2,840	369,145
UTILITIES		2,430	4,200	-1,770	560	1,870	8,518	14,500	-5,982	10,144	-1,626	63,300

Glencoe Golf Club
Monthly Expenditure Activity Summary

activity sub_1 key acct	sub1_title title	May 2011 Period Activity			Year-To-Date Activity (FY 2012)							
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
	WATER-SEWER-GARBAGE	0	180	-180	447	-447	0	180	-180	886	-886	35,524

**Glencoe Golf Club
Monthly Expenditure Activity Detail**

activity sub_1 sub1_title key acct title	May 2011 Period Activity			Year-To-Date Activity (FY 2012)								
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget	
<u>C&G PAYROLL</u>												
60-166-385-42120 SALARIES - RHS PAY	2,100	0	2,100	0	2,100	2,100	0	2,100	0	2,100	0	0
60-166-387-42110 SALARIES - REGULAR	12,039	14,818	-2,779	14,557	-2,517	38,516	44,454	-5,938	44,036	-5,520	177,812	177,812
60-166-387-42120 SALARIES - RHS PAY	1,615	0	1,615	0	1,615	1,615	0	1,615	0	1,615	0	0
60-166-387-42210 SALARIES - TEMPORARY	14,969	23,353	-8,384	18,393	-3,424	35,514	49,444	-13,930	45,839	-10,326	173,870	173,870
60-166-387-42610 EMPLOYEE BENEFITS	3,771	3,931	-160	3,931	-160	11,431	11,792	-362	11,792	-362	47,170	47,170
60-166-387-46115 SOCIAL SECURITY ADMIN.	1,662	2,367	-704	2,029	-367	4,547	5,822	-1,275	5,532	-985	21,804	21,804
60-166-387-46120 MEDICARE ONLY CONTRIB.	389	553	-165	475	-86	1,063	1,362	-298	1,294	-230	5,099	5,099
60-166-387-46125 ILL MUNI. RET. FUND	3,766	3,608	158	3,473	293	8,669	9,048	-379	8,198	471	43,366	43,366
60-166-387-47110 UNEMPLOYMENT INSURANCE	0	2,949	-2,949	0	0	6,578	7,361	-784	5,758	820	24,920	24,920
C&G PAYROLL	40,312	51,579	-11,267	42,857	-2,546	110,033	129,282	-19,249	122,449	-12,416	494,042	494,042
<u>CAPITAL</u>												
60-166-387-81120 BUILDING ALTERATIONS	5,163	26,000	-20,837	14,409	-9,246	23,708	44,879	-21,171	14,409	9,299	77,179	77,179
60-166-387-81130 GOLF COURSE	13,700	51,900	-38,200	5,029	8,671	55,280	86,150	-30,870	56,242	-962	121,400	121,400
60-166-387-81135 FORESTRY & LANDSCAPING	0	0	0	0	0	0	0	0	0	0	10,000	10,000
60-166-387-82140 GOLF EQUIPMENT	34,049	14,263	19,786	499	33,550	88,663	68,877	19,786	71,846	16,817	96,163	96,163
60-166-387-89105 CAPITAL SALARIES	12,382	13,246	-864	9,956	2,426	16,325	22,918	-6,593	17,565	-1,240	50,000	50,000
60-166-387-89110 CAPITAL SOCIAL SEC.	768	821	-54	603	165	1,012	1,421	-409	1,070	-58	3,100	3,100
60-166-387-89115 CAPITAL MEDICARE	180	192	-13	141	39	237	332	-96	250	-13	725	725
60-166-387-89120 CAPITAL IMRF	0	1,427	-1,427	0	0	0	2,468	-2,468	0	0	5,385	5,385
CAPITAL	66,240	107,849	-41,609	30,637	35,604	185,225	227,046	-41,820	161,382	23,843	363,952	363,952
<u>CHEM/FERTILIZER</u>												
60-166-387-61240 CHEMICALS/SEED/FERTILIZER	11,630	12,000	-370	9,610	2,019	24,171	15,000	9,171	17,911	6,260	70,000	70,000
CHEM/FERTILIZER	11,630	12,000	-370	9,610	2,019	24,171	15,000	9,171	17,911	6,260	70,000	70,000
<u>COGS</u>												
60-166-386-63140 COGS-FOOD SUPPLIES	0	0	0	0	0	132	65	67	97	35	163	163
60-166-389-63105 COGS-GOLF BALLS	1,128	1,560	-432	1,733	-606	1,809	2,340	-531	2,621	-813	11,375	11,375
60-166-389-63120 COGS-CLOTHING	714	650	64	746	-32	1,269	1,104	165	1,575	-306	4,225	4,225
60-166-389-63135 COGS-MERCHANDISE	1,683	2,405	-722	2,502	-820	3,299	3,413	-114	3,861	-563	16,250	16,250
COGS	3,525	4,615	-1,090	4,982	-1,457	6,508	6,922	-414	8,154	-1,646	32,013	32,013

**Glencoe Golf Club
Monthly Expenditure Activity Detail**

activity sub_1 sub1_title key acct title	May 2011 Period Activity				Year-To-Date Activity (FY 2012)									
	This Period		\$ of Period		This Period		\$ of Period		YTD Actual	YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget	
	Actual	Budget	Budget		Last Year	Last Year	Last Year	Last Year						
<u>COMMUNICATIONS</u>														
60-166-385-52205 TELECOM/INTERNET SERV.	1,526	1,200	326	588	938	588	3,227	3,400	-173	3,449	-222	14,200		
<u>COMMUNICATIONS</u>														
60-166-388-52195 CREDIT CARD FEES	1,526	1,200	326	588	938	588	3,227	3,400	-173	3,449	-222	14,200		
<u>CREDIT CARD FEES</u>														
60-166-388-52195 CREDIT CARD FEES	2,384	2,819	-435	-435	2,819	-435	3,248	4,692	-1,444	4,694	-1,445	24,200		
<u>CREDIT CARD FEES</u>														
60-166-385-95105 DEPRECIATION	2,384	2,819	-435	-435	2,819	-435	3,248	4,692	-1,444	4,694	-1,445	24,200		
<u>DEPRECIATION</u>														
60-166-385-95105 DEPRECIATION	0	0	0	0	0	0	0	0	0	0	0	52,000		
<u>DEPRECIATION</u>														
60-166-385-95105 DEPRECIATION	0	0	0	0	0	0	0	0	0	0	0	52,000		
<u>EQUIPMENT R&M</u>														
60-166-387-51180 GENERAL EQUIPMENT R/M	884	1,500	-616	856	27	2,766	6,000	4,320	-3,234	4,320	-1,554	22,000		
60-166-387-51230 IRRIGATION SYSTEM R/M	0	350	-350	0	0	678	350	416	328	416	262	3,500		
<u>EQUIPMENT R&M</u>														
60-166-387-51180 GENERAL EQUIPMENT R/M	884	1,850	-966	856	27	3,443	6,350	4,736	-2,907	4,736	-1,293	25,500		
<u>GASOLINE</u>														
60-166-387-61185 GASOLINE, OIL, GREASE	0	2,149	-2,149	2,149	-2,149	552	4,616	4,616	-4,064	4,616	-4,065	14,911		
<u>GASOLINE</u>														
60-166-387-61185 GASOLINE, OIL, GREASE	0	2,149	-2,149	2,149	-2,149	552	4,616	4,616	-4,064	4,616	-4,065	14,911		
<u>INTEREST EXPENSE</u>														
60-166-385-72120 BOOKED INT ON ADVANCE	0	0	0	0	0	0	0	0	0	0	0	16,000		
<u>INTEREST EXPENSE</u>														
60-166-385-72120 BOOKED INT ON ADVANCE	0	0	0	0	0	0	0	0	0	0	0	16,000		
<u>LIABILITY INSURANCE</u>														
60-166-385-56105 PUBLIC LIABILITY INSUR.	1,529	1,529	0	1,875	-345	4,588	4,588	5,624	0	5,624	-1,036	18,353		
60-166-385-56110 INSURANCE DEDUCTIBLES	0	0	0	0	0	0	0	0	0	0	0	1,000		
<u>LIABILITY INSURANCE</u>														
60-166-385-56105 PUBLIC LIABILITY INSUR.	1,529	1,529	0	1,875	-345	4,588	4,588	5,624	0	5,624	-1,036	19,353		
<u>MAINTENANCE SUPPLIES</u>														
60-166-387-61155 SUPPLIES	0	0	0	0	0	0	0	0	0	446	-446	0		
60-166-387-61225 SEED & SOD	0	500	-500	288	-288	0	1,000	764	-1,000	764	-764	3,000		
60-166-387-61235 SAND/TOP DRESSING	0	0	0	0	0	0	0	0	0	0	0	4,500		
60-166-387-61245 MAINTENANCE SUPPLIES	890	1,500	-610	806	84	3,599	4,200	3,116	-601	3,116	483	12,000		

Glencoe Golf Club
Monthly Expenditure Activity Detail

Year-To-Date Activity (FY 2012)

May 2011 Period Activity

activity sub_1 sub1_title key acct title	This Period			\$ of Period			This Period			\$ of Period			YTD			\$ of YTD			YTD Last			\$ of Last			Annual						
	Actual	Budget		Budget			Actual	Last Year		Last Year		Actual	Budget		Budget		Year	Budget		Year	Budget		Year	Budget		Year	Budget				
60-166-387-62135 SAFETY EQUIPMENT	164	0	164	0	138	26	537	250	337	287	200	500																			
60-166-387-64105 UNIFORMS/WORK CLOTHING	703	687	16	735	-32	1,563	1,874	1,384	1,384	-311	179	5,432																			
60-166-387-65105 TOOL PURCHASE/REPAIR	0	0	0	0	0	0	6	0	21	6	-16	3,000																			
MAINTENANCE SUPPLIES	1,757	2,687	-930	1,967	-210	5,705	7,324	6,068	6,068	-1,619	-363	28,432																			
MANAGEMENT FEE																															
60-166-385-53180 VOG MANAGEMENT SERVICES	5,055	5,055	0	5,000	55	15,165	15,165	15,000	15,000	0	165	60,660																			
MANAGEMENT FEE	5,055	5,055	0	5,000	55	15,165	15,165	15,000	15,000	0	165	60,660																			
MARKETING																															
60-166-385-52215 MARKETING/ADVERTISING	1,209	5,100	-3,891	2,625	-1,417	2,098	9,600	5,803	5,803	-7,502	-3,706	26,000																			
MARKETING	1,209	5,100	-3,891	2,625	-1,417	2,098	9,600	5,803	5,803	-7,502	-3,706	26,000																			
OTHER																															
60-166-385-52120 COMPUTER SOFTWARE MAINT	0	0	0	0	0	0	1,250	1,250	1,250	-1,250	-1,250	1,250																			
60-166-385-52125 BANKING FEES	91	275	-184	0	91	288	650	362	362	-362	288	2,381																			
60-166-385-52200 POSTAGE	59	50	9	28	31	100	150	51	62	-51	38	548																			
60-166-385-53115 AUDITING SERVICES	0	0	0	0	0	0	0	0	0	0	0	915																			
60-166-385-54125 LEGAL COUNSEL - OTHER	0	200	-200	253	-253	0	900	900	367	-900	-367	2,000																			
60-166-385-55105 MEMBERSHIPS/DUES	0	0	0	0	0	0	0	0	0	0	0	690																			
60-166-385-55110 IN SERVICE TRAINING	0	0	0	0	0	0	200	200	0	-200	0	835																			
60-166-385-61165 SUNDRY	1,395	0	1,395	781	614	2,565	125	2,824	2,824	2,440	-259	475																			
60-166-385-62105 MISC COMPUTER EQUIPMENT	0	0	0	0	0	349	550	201	201	-201	349	550																			
60-166-385-93125 MISCELLANEOUS REFUNDS	0	0	0	0	0	0	0	0	0	0	0	300																			
60-166-386-52110 LEASE OF EQUIPMENT	0	0	0	0	0	200	200	200	200	200	200	200																			
60-166-386-52290 MISC CONTRACTUAL	391	708	-317	708	-317	1,242	796	446	796	446	447	2,110																			
60-166-386-64105 UNIFORMS/WORK CLOTHING	0	0	0	888	-888	0	0	0	888	0	-888	0																			
60-166-387-51105 BUILDING MAINTENANCE	511	1,000	-489	0	511	690	3,000	3,913	3,913	-2,310	-888	4,738																			
60-166-387-52110 LEASE OF EQUIPMENT	0	0	0	0	0	0	0	0	0	0	0	1,600																			
60-166-387-52160 CLEANING SERVICE	1,200	620	580	600	600	1,200	1,240	1,200	1,200	-40	0	5,310																			
60-166-387-52180 FORESTRY AND LANDSCAPING	0	0	0	375	-375	0	0	0	375	0	-375	4,500																			
60-166-387-52185 ANIMAL CONTROL	0	2,000	-2,000	1,995	-1,995	3,828	4,315	4,689	4,689	-487	-861	9,456																			
60-166-387-52290 MISC CONTRACTUAL	0	250	-250	0	0	0	600	600	600	-600	0	1,600																			
60-166-387-55105 MEMBERSHIPS/DUES	0	0	0	0	0	0	360	360	360	-360	-320	540																			

Glencoe Golf Club Monthly Expenditure Activity Detail

May 2011 Period Activity Year-To-Date Activity (FY 2012)

activity sub_1 sub1 title key acct title	This Period		\$ of Period		This Period		\$ of Period		YTD		\$ of YTD		\$ of Last		Annual Budget
	Actual	Budget	Budget	Budget	Last Year	Last Year	Last Year	Last Year	Actual	Budget	Year	Year	Year	Year	
60-166-387-55110 IN SERVICE TRAINING	0	0	0	0	15	-15	308	0	308	0	15	308	0	293	3,000
60-166-388-55105 MEMBERSHIPS/DUES	675	0	675	0	0	675	675	0	675	0	0	675	0	675	690
60-166-388-61145 SCORE CARDS	0	0	0	0	1,540	-1,540	0	0	0	0	1,540	0	0	-1,540	1,500
60-166-388-61155 SUPPLIES	568	246	322	322	246	322	936	949	936	949	948	-13	948	-12	2,601
60-166-388-61255 RENTAL GOLF CLUB SETS	0	400	-400	-400	194	-194	0	400	0	400	637	-400	637	-637	400
60-166-389-52150 CDGA SERVICES	0	0	0	0	0	0	0	300	0	300	0	-300	0	0	2,300
60-166-389-61120 PERSONAL USE SUPPLIES	0	0	0	0	0	0	0	0	0	0	5,372	0	5,372	-5,372	0
60-166-389-64105 UNIFORMS/WORK CLOTHING	0	0	0	0	0	0	879	700	879	700	0	179	0	879	1,800
OTHER	4,891	5,749	-858	-858	7,622	-2,731	13,259	16,485	13,259	16,485	25,195	-3,226	25,195	-11,935	52,290
<u>POWER CART LEASE</u>															
60-166-388-74010 LEASE PAYMENT	0	3,678	-3,678	-3,678	0	0	3,678	7,356	3,678	7,356	3,678	-3,678	3,678	0	22,068
POWER CART LEASE	0	3,678	-3,678	-3,678	0	0	3,678	7,356	3,678	7,356	3,678	-3,678	3,678	0	22,068
<u>RANGE</u>															
60-166-388-61160 MISC. RANGE SUPPLIES	0	0	0	0	0	0	0	0	0	0	0	0	0	0	200
60-166-388-61250 RANGE BALLS	0	3,300	-3,300	-3,300	0	0	3,358	3,300	3,358	3,300	3,130	58	3,130	228	3,300
RANGE	0	3,300	-3,300	-3,300	0	0	3,358	3,300	3,358	3,300	3,130	58	3,130	228	3,500
<u>SHOP PAYROLL</u>															
60-166-385-42110 SALARIES - REGULAR	9,807	9,490	317	317	9,490	317	29,532	28,595	937	28,595	28,556	937	28,556	976	114,030
60-166-385-42610 EMPLOYEE BENEFITS	1,859	1,720	139	139	1,775	84	5,326	5,160	166	5,160	5,074	166	5,074	252	20,800
60-166-385-46115 SOCIAL SECURITY ADMIN.	604	588	15	15	594	10	1,818	1,773	45	1,773	1,787	45	1,787	31	6,631
60-166-385-46120 MEDICARE ONLY CONTRIB.	141	138	4	4	139	2	425	415	11	415	418	11	418	7	1,653
60-166-385-46125 ILL MUNI. RET. FUND	992	1,022	-30	-30	653	340	2,989	3,080	-91	3,080	2,443	-91	2,443	546	12,281
60-166-388-42110 SALARIES - REGULAR	6,751	6,667	84	84	3,787	2,963	20,308	20,001	307	20,001	11,391	307	11,391	8,917	80,004
60-166-388-42210 SALARIES - TEMPORARY	5,583	9,549	-3,966	-3,966	11,330	-5,747	7,281	17,187	-9,906	17,187	21,624	-9,906	21,624	-14,343	75,627
60-166-388-42610 EMPLOYEE BENEFITS	2,247	3,133	-886	-886	1,566	681	6,049	9,399	-3,350	9,399	4,712	-3,350	4,712	1,337	37,596
60-166-388-46115 SOCIAL SECURITY ADMIN.	743	1,005	-262	-262	1,009	-265	1,647	2,306	-659	2,306	2,131	-659	2,131	-484	9,645
60-166-388-46120 MEDICARE ONLY CONTRIB.	174	235	-61	-61	236	-62	385	539	-154	539	498	-154	498	-113	2,257
60-166-388-46125 ILL MUNI. RET. FUND	690	718	-28	-28	697	-7	2,158	2,154	4	2,154	2,124	4	2,124	34	8,616
SHOP PAYROLL	29,591	34,266	-4,675	-4,675	31,275	-1,684	77,918	90,608	-12,690	90,608	80,758	-12,690	80,758	-2,840	369,145

Glencoe Golf Club
Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	May 2011 Period Activity				Year-To-Date Activity (FY 2012)							
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget	
UTILITIES												
60-166-387-52270	ELECTRICAL - LIGHT/AC	2,430	2,400	30	0	2,430	7,410	7,200	210	7,320	91	38,500
60-166-387-52275	NATURAL GAS	0	1,800	-1,800	560	-560	1,107	7,300	-6,193	2,824	-1,717	24,800
UTILITIES		2,430	4,200	-1,770	560	1,870	8,518	14,500	-5,982	10,144	-1,626	63,300
WATER-SEWER-GARBAGE												
60-166-387-52255	WATER AND SEWER SERVICE	0	0	0	219	-219	0	0	0	658	-658	34,444
60-166-387-52260	GARBAGE SERVICE	0	180	-180	228	-228	0	180	-180	228	-228	1,080
WATER-SEWER-GARBAGE		0	180	-180	447	-447	0	180	-180	886	-886	35,524

Balance Sheet Detail
Deferred Revenue
Cash Balance
Due to VOG Report

Deferred Revenue

Glencoe Golf Club

For Period Ending 05/31/2011

Acct No	Description	Balance
60-166-600-24105	RAIN CHECKS OUTSTANDING	9,538.00
60-166-600-24110	GIFT CERTS OUTSTANDING	7,393.02
60-166-600-24145	DEF REV-RESERVED STARTING TIME	141,249.00
Total Def. Rev.		<u>158,180.02</u>

Cash Report

Glencoe Golf Club

For Period Ending 05/31/2011

Acct No	Description	Balance
	Balance Sheet	
60-166-600-11111	CASH - NSCB	457,953.11
60-166-600-11190	IMET	204,053.33
60-166-600-11210	PETTY CASH	600.00
	Total	<u>662,606.44</u>

Due To VOG Report

Glencoe Golf Club

For Period Ending 05/31/2011

Acct No	Description	Balance
60-166-600-22190	GOLF MGMT FEE PAYABLE	396,070.00
60-166-600-25105	INT PAYABLE ON ADVANCE	215,371.04
60-166-600-25115	DUE TO GENERAL FUND	960,006.11
60-166-600-12325	MISCELLANEOUS RECEIVABLES	10,166.82
Total		1,581,613.97

Friends of the Glencoe Golf Club

Monthly Report
Cash Balance

Cash Report - Friends Glencoe Golf Club

For Period Ending 05/31/2011

Acct No	Description	Balance
	Balance Sheet	
65-170-395-11111	CASH - NSCB	7,148.92
	Total	<u>7,148.92</u>

Monthly Report - Friends Glencoe Golf Club

For Period Ending 05/31/2011

Acct No.	Description	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
Operating Revenue								
65-170-395-32935	FRIENDS MEMBERSHIPS	0.00	0.00	500.00	500.00	0.00	1,825.00	0.00
	Total Other Revenue	0.00	0.00	500.00	500.00	0.00	1,825.00	0.00
	Total Operating Revenue	0.00	0.00	500.00	500.00	0.00	1,825.00	0.00
Operating Expenses								
65-170-395-52195	CREDIT CARD FEES	0.00	0.00	9.00	0.00	0.00	36.00	0.00
65-170-395-52215	MARKETING/ADVERTISING	0.00	0.00	0.00	216.02	0.00	0.00	0.00
	Total Service Fees	0.00	0.00	9.00	216.02	0.00	36.00	0.00
	Total Professional Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Event Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Service Expense	0.00	0.00	9.00	216.02	0.00	36.00	0.00
	Total Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Commodities	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Acct No.	Description	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
	Total Operating Expense	0.00	0.00	9.00	216.02	0.00	36.00	0.00
	Operating Excess (Deficit)	0.00	0.00	491.00	283.98	0.00	1,789.00	0.00
65-170-395-32805	INTEREST ON INVESTMENTS	1.53	0.00	3.87	4.65	0.00	9.91	0.00
	Total Nonoperating Revenue	1.53	0.00	3.87	4.65	0.00	9.91	0.00
	Total Interest Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Nonoperating Activity	1.53	0.00	3.87	4.65	0.00	9.91	0.00
	Total Excess (Deficit)	1.53	0.00	494.87	288.63	0.00	1,798.91	0.00
	Total Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00



DRAFT MISSION STATEMENT GLENCOE GOLF CLUB

The mission of the Glencoe Golf Club is to provide its guests with an outstanding golf experience, to maintain a high level of sustainability, superior customer service, and quality amenities commensurate with the requirements and expectations of our guests. The Glencoe Golf Club will provide these offerings to golfers of all ages and skill levels, at a competitive price, while focusing on meeting and exceeding the goal to remain financially viable. Annual proceeds are re-invested into the facility in order to accomplish our goal of being the premier public golf course on Chicago's North Shore. The Glencoe Golf Club will endeavor to constantly exceed the expectations of our guests, provide a positive work environment for our employees, and conduct all of our business dealings with integrity and distinction.